

REALTOR® Connection

714 S. Scarboro Ave., Lecanto, FL 34461

352-746-7550

www.raccfl.com

APRIL IS FAIR HOUSING MONTH

STOP AND THINK.

LET'S MAKE UNFAIR HOUSING HISTORY.



RACC leadership and the Board of County Commissioners signed the proclamation for Fair Housing Month in Citrus County at the April BOCC meeting.

REALTORS® Celebrate Fair Housing Month

Imagine finding the home of your dreams, only to be turned down because of the color of your skin, your religion, sex, or disability. Unfortunately, housing discrimination continues to be a serious problem throughout the country.

That's why April is National Fair Housing Month – a time to celebrate the many thriving, inclusive communities right here in Florida. For the REALTORS® Association of Citrus County, fair housing practices provide a strong foundation for opening the doors to ownership for everyone in our hometowns.

Our members are committed to providing equal professional service without regard to the race, color, religion, gender (sex), disability (handicap), familial status, national origin, sexual orientation, or gender identity of any prospective client, including buyers and sellers, renters and landlords.

This month, REALTORS® across the country are commemorating the passage of the Fair Housing Act of 1968 with events and programs that shine a light on housing discrimination and segregation. The National Association of REALTORS® is a powerful proponent of fair housing opportunities, embodied in NAR's Code of Ethics. NAR also authorizes sanctions in response to a finding

that a member has violated any fair housing law, including local and state laws that prohibit discrimination based on sexual orientation or gender identity.



Kerry Rosselet

Here in Citrus County, our members know that fair housing is more than a list of dos and don'ts, rights, and penalties. We take a positive approach to fair housing practices and aspire to follow the spirit as well as the letter of the law.

On a practical level, REALTORS® educate and inform their clients and customers about their rights and responsibilities under the fair housing laws. They also make sure that marketing and advertising materials for sellers and landlords indicates that everyone is welcome, and no one is excluded.

If you have any question about the Fair Housing Act and how it applies to our local market, please reach out to our members.

As stewards of the right to own, use and transfer private property, we know that fair housing protects our livelihood and business as REALTORS® and supports a free, open market that embraces equal opportunity to see, buy, or lease property.

Kerry Rosselet
President, REALTORS®
Association of Citrus County

RACC BUSINESS PARTNER SPOTLIGHTS

American Mortgage Loan Services, LLC

American Mortgage Loan Services, LLC, is a local brokerage that has a vast array of products for all types of borrowers.

They specialize in Conventional, VA, FHA, USDA, and self-employed Bank Statement loans. Being a brokerage shop, they offer almost all products including commercial and manufactured homes.

Kim Sechrest, partner with American Mortgage and 2021 RACC Volunteer of the year is focused on delivering world-class service in an efficient manner.

Her team is determined and like-minded. They work hard to ensure that every point in the process has an all-hands-on-deck approach and are easily accessible.

Kim feels communication is key



and strives to make the process smooth for all involved.

"I love what I do. It brings me joy knowing I can be part of one of life's biggest and most exciting decisions. Seeing the smiles make it a pleasure to go to work every day!"

You can reach Kim and her team at 407.928.2878 or www.approved.american.com

Home Team Inspection Services

HomeTeam Inspection Services has been serving Citrus, Hernando, and West Marion since 2005. Owner and Florida native, Joshua Holland acquired the business in 2015 after severing our country in the Army for 20 years. In 2013, Josh and his family decided to make Citrus County their home after his retirement from the service. Since taking over HomeTeam Josh has provided thousands of new homeowners with peace of mind while going through the home purchasing process. HomeTeam uses an innovative team approach, which cuts the inspection time in half.

HomeTeam is a two-time business partner of the year at the REALTORS® Association of Citrus County (RACC) and in 2021 Josh won the RACC's Distinguished Service Award for his lifetime commitment to his community. HomeTeam has also been recognized as a Top 10



National Producer in the Home Inspection industry for 3 years in a row. HomeTeam has built great relationships with our local REALTORS® and their clients.

In less than 8 years HomeTeam has completed over 7,000 inspections across the Nature Coast. When purchasing a home call on a Team you can Trust. That is the HomeTeam Promise.

352-564-TEAM(8326);www.hometeam-citrushernando.com

MUSIC | FOOD | PRIZES | ENTERTAINMENT

YPN PRESENTS MUSIC & MARGARITAS

THURSDAY, MAY 12, 2022 | 5:30 P.M.

REALTORS® ASSOCIATION OF CITRUS COUNTY

714 S. SCARBORO AVE.
LECANTO, FL 34461

\$15 PRESALE TICKETS UNTIL 4/30/22
\$20 AT THE DOOR



UPCOMING EVENTS/CLASSES

- 4/28 - Master Your Market with SunStats (Virtual)
- 5/5 - Matrix with Marsha
- 5/6 - Master your Market with Metrics (Virtual)
- 5/12 - YPN Music & Margaritas
- 5/17 - Supplement Your Income with MLS Advantage (Virtual)
- 5/24 - All the Best Apps with Craig Grant
- 5/24 - TEC Camp with Craig Grant
- 5/30 - RACC Closed
- 6/2 - Jump Start Your Real Estate Career (Virtual)
- 6/7 - eSign & Close (Virtual)
- 6/14 - New Member Orientation
- 6/17 - Florida Realtors District 7 Conference
- 10/3 - RACC Annual Charity Golf Tournament

All events/classes are limited to Licensed Agents and/or Business Partners unless marked Public. Visit www.raccfl.com for a list of upcoming events.

Citrus County Market Statistics — March 2022

	Single Family Homes	Townhouses/ Condos	Manufactured Homes
Closed Sales	365	16	78
Median Sale Price	\$280,000	\$177,500	\$142,000
Median Time to Contract	12 Days	26 Days	15 Days
Months' Supply of Inventory	0.9	1.0	1.6

Citrus County Market Statistics — Quarter 1 — 2022

	Single Family Homes	Townhouses/ Condos	Manufactured Homes
Closed Sales	942	51	186
Median Sale Price	\$271,850	\$174,900	\$135,000
Median Time to Contract	13 Days	16 Days	24 Days
Months' Supply of Inventory	0.9	1.0	1.6